



# CIRAIG

Interuniversity Reference Center for the life cycle  
Assessment, Interpretation and Management of  
products, processes and services

## *The Econo-Environmental Return (EER)*

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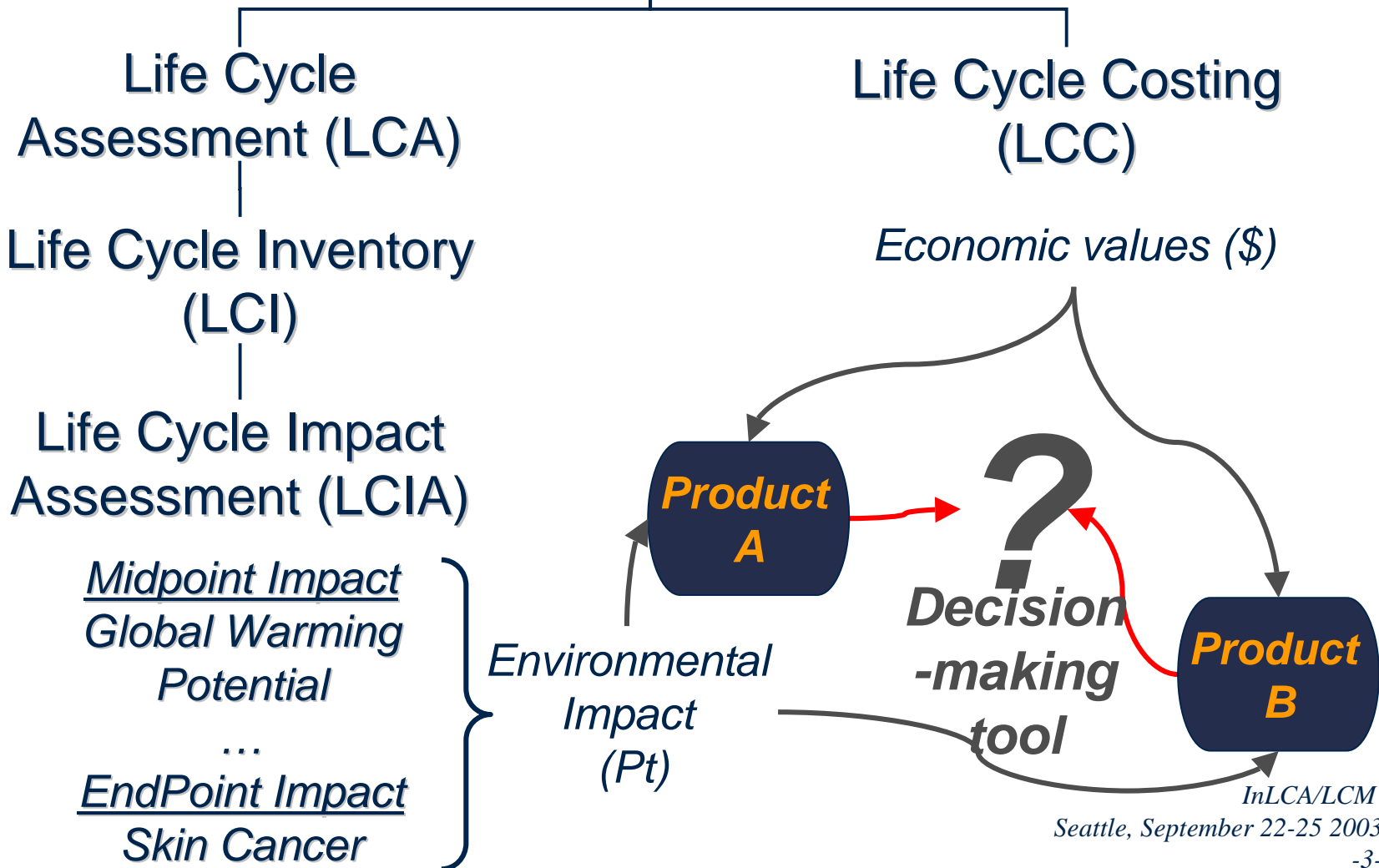
- Introduction
- Current models
- Problem with using the selling price
- New approach linked to economic sciences
- Application example



# Comparison Problem

Life Cycle Management  
(LCM)

*Introduction*

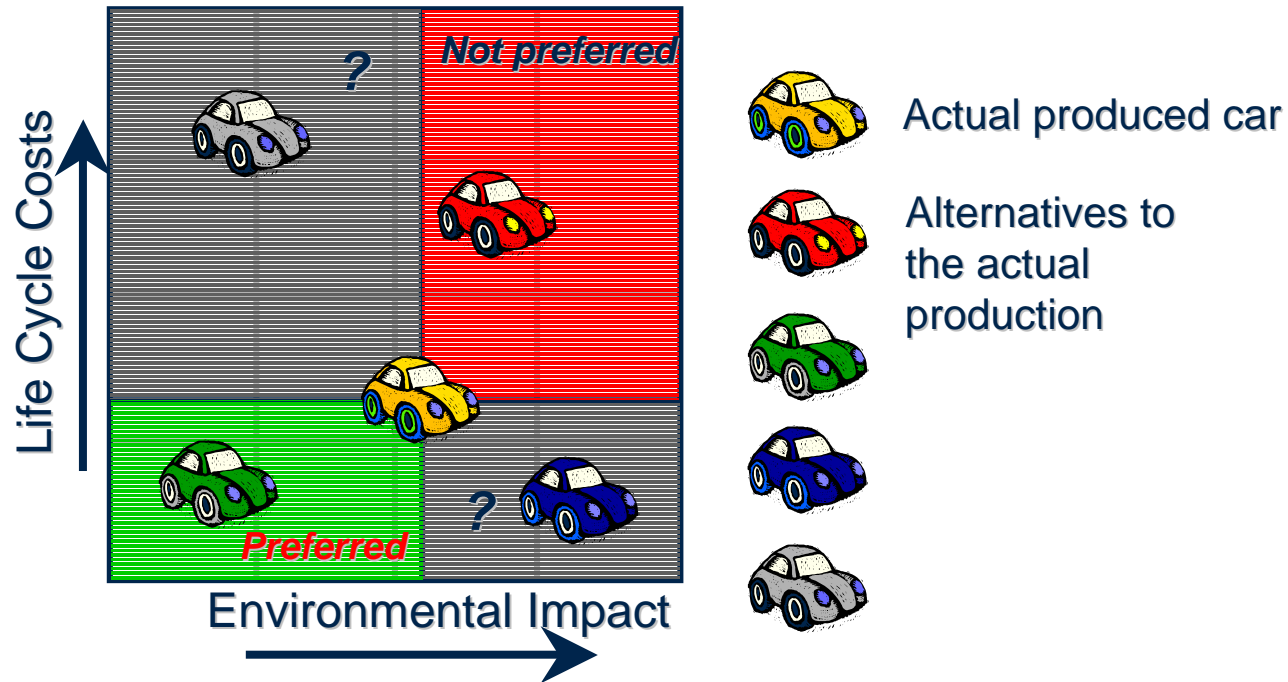




# Decision-Making Objectives

## Introduction

**Primary objective:** Select the alternative which optimizes both environmental and economic considerations



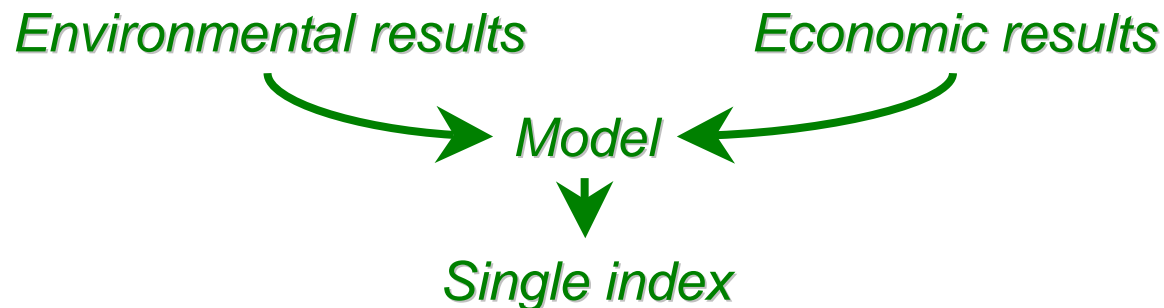


# Combination Tool

## Introduction

- Too often
  - Product A is preferred from an environmental point of view
  - Product B is preferred from an economic point of view
  - *Which product should be chosen in such a context?*

**Secondary objective:** Find the best compromise between environmental and economic considerations



**Selection of the alternative comparing each alternative's single index**



# Return On the Environment (ROE)

## *Current models*

(Hunkeler and Biswas 2000)



Develop statistically acceptable ROE values for different activity sectors

Each new product would be compared to the ROE value of its activity sector

$$\text{ROE} = \frac{\text{Life Cycle Cost/Selling Price}}{\text{Scaled Impact Assessment}} \cdot 100\%$$

Selling Price: Follows LCC increase  
Provides an additional and normalized economic value  
ROE is therefore not a product-specific tool



# Green Productivity Index

## *Current models*

(Kim and Hur 2002)



Compare the level of green productivity of several similar products or services

**Productivity:** Production of an economic value resulting from an investment

**Green Productivity:** Production of an economic value respecting the environment

P Index = Selling Price/Life Cycle Cost

GP Index =  $\frac{\text{Selling Price/Life Cycle Cost}}{\text{Environmental Impact}}$



# Eco-Efficiency

## Current models

(Okada *et al.* 2002)



Compare different types of lamps (silica light bulb, tungsten halogen lamp, fluorescent lamp, ...) using both environmental and economic considerations

Only Global Warming Potential (CO<sub>2</sub> from electricity production) and Hg emissions (from some types of lamps) are considered in the model development

$$\text{Eco - Efficiency} = \frac{1/\text{Global Warming Cost}}{\text{Selling Price} + \text{Electricity production costs}} \times \frac{1/\text{Emission Hg Cost}}{\text{Selling Price} + \text{Electricity production costs}}$$





# Problem with Using the Selling Price

General case: Production and consumption take place in a no-free-market

- Each producer or salesman has enough power to affect the market in his favour
- Imperfect competition

As a result: **Selling price can artificially affect these combining tools**

## Example of the market penetration

Selling price ↘

$$GP \text{ Index} = \frac{\text{Selling Price} / \text{Life Cycle Cost}}{\text{Environmental Impact}} \quad \searrow$$

$$ROE = \frac{\text{Life Cycle Cost} / \text{Selling Price}}{\text{Scaled Impact Assessment}} \cdot 100\% \quad \nearrow$$

But no change in {

- Environmental impact
- Total costs



# New Approach

***Based on the Return on the Investment***

$$\frac{\text{Annual Costs}}{\text{Annual Benefits}} = \frac{(1+i)^n - 1}{i \cdot (1+i)^n}$$

## **Temporal consideration**

Economy: Distinction between present and future economic values

Environment: No distinction between present and future environmental impact ( $n=1$ )

$$\frac{\text{Annual Costs}}{\text{Annual Benefits}} = \frac{(1+i) - 1}{i \cdot (1+i)}$$



# New Approach

***Based on the Return on the Investment***

$$\frac{\text{Impacts}^{-}}{\text{Impacts}^{+}} \cdot \frac{\text{Costs}}{\text{Benefits}} = \frac{(1+i)-1}{i \cdot (1+i)}$$

$$\frac{\text{EnvI}^{-}}{\text{EnvI}^{+}} \cdot \frac{\text{EconI}^{-}}{\text{EconI}^{+}} = \frac{1}{1 + \text{EER}}$$



# Econo-Environmental Return

*New approach*

$$EER = \frac{EnvI^{+} \cdot EconI^{+} - EnvI^{-} \cdot EconI^{-}}{EnvI^{-} \cdot EconI^{-}}$$

## Model advantages:

- Requires 4 data inputs which can be generated using any methodology
- Allows the use of data which has been discounted or not
- Can evolve with LCA and LCC modifications in future

## Model disadvantages:

- No reference value for comparison since the interest rate for the ROI, EER alone as no signification
- Due to result aggregation, often both positive and negative data are not available
  - EconI<sup>+</sup> can be included in EconI<sup>-</sup>
  - EnvI<sup>+</sup> can be included in EnvI<sup>-</sup>

***Need for a  
relative  
comparison  
tool***



# Relative Econo-Environmental Return

*New approach*

Comparing alternatives when data are aggregated (Example):

## Alternative A - Alternative B

1. Set one alternative as the reference one
2. For this alternative:  
Change unknown data to known data (respecting data types)
3. For the other alternatives:  
Change unknown data to similar data of the reference alternative
4. Evaluate the Relative EER for each alternative

Alternative A: Reference

$$\text{EconI}_A^+ = \text{EconI}_A^-$$

$$\text{EnvI}_A^+ = \text{EnvI}_A^-$$

$$\text{EconI}_B^+ = \text{EconI}_A^+ = \text{EconI}_A^-$$

$$\text{EnvI}_B^+ = \text{EnvI}_A^+ = \text{EnvI}_A^-$$

$$\text{EER}_{A/A} = 0$$

$$\text{EER}_{B/A} = \frac{\text{EnvI}_A^- \cdot \text{EconI}_A^-}{\text{EnvI}_B^- \cdot \text{EconI}_B^-} - 1$$



# Application Example

## Site remediation technologies

### Bioventilation *in situ*

- Env. Impact Neg.: 2 864.5 Pt
- Env. Impact Pos.: 3 259.1 Pt
- Costs: 1 616 723\$
- Benefits: 1 461 259\$

**Bioventing**  
Preferred alternative from both an economic and environmental point of view

### Biopile



1

- Env. Impacts Neg.: 3 259.1 Pt
- Env. Impacts Pos.: 3 259.1 Pt
- Costs: 1 616 723\$
- Benefits: 1 616 723\$

*Env. preferred*

*Econ. preferred*

3

2

$$EER_{Bp/Bp} = 0\%$$

$$EER_{Bv/Bp} = 2.8\%$$

4



# Conclusion

- Producers have to
  - Respect internal as external environmental criteria
  - Be profitable
- Need for a decision-making tool combining both environmental and economic consideration
- **EER and Relative EER**
  - Allow the comparison of products or services
  - Require data (discounted or not) that can be generated with several methods
  - Can evolve with possible future modifications in both LCA and LCC methodology
  - Are not based on the assumption of free market



# Acknowledgements

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